

## Testimonial for Mike Garski, Zimbrick Corporation

For a couple of months my husband and I had been kicking the idea around of giving up the well used minivan for a nicer ride – something that would cater to our family life, the two kids, trips to the Dells and soccer games but also for business and taking clients out looking for homes and touring areas. We were contemplating everything from the Nissan Murano to the Honda Pilot to the Acura MDX. Mike Garski at Zimbrick has been a trusted friend through a business networking group for over two years and occasionally I would talk to Mike about the different SUV models to get his opinion.

The great thing about the process was that we were not in a hurry. We could take months to research, test drive and discuss. In looking back I think Mike understood this very well and purposefully let us take our time. He never once put any pressure on us or made us feel like he was ‘selling’ us a car. So the day that we went to visit him and drive an Acura MDX we were not in the mindset to buy, but as many purchases are emotional purchases, we fell in love with the vehicle and made plans to purchase it that very afternoon and we have loved it ever since.

Mike took his time with us and then when it was clear we were ready to write the check he kicked the process into high gear and made sure everything happened as quickly as possible because he knew how badly we wanted to drive it home. It was the very next morning we brought it home. Mike Garski is professional, compassionate and very knowledgeable.