

Testimonial for Mike Garski and Zimbrick Corporation

My name is Kris Hoffman. My husband and I recently purchased a new Saturn from Zimbrick Saturn. There are a few things I really like about how Zimbrick runs their business – which is why the Saturn was the second of hopefully many vehicles we will be buying from Zimbrick.

The sales staff are wonderful. I was able to have a salesperson I know from Zimbrick Volkswagon (Mike Garski) show me ANY vehicle that is on ANY of the Zimbrick lots. It is nice to be able to work with someone you already know and feel comfortable with. Plus, when you are already working with one of the salespeople, many of the others are lending a helping hand. It is as if you have the help of an entire family – no competitiveness, just cooperation. That is rare to find anywhere else.

Zimbrick also pays their salespeople based on number of cars sold – not at the price they were sold at. That is very important to me because I know Mike is trying to find a vehicle that I want, not one that is going to pay him more to sell.

Mike, in particular, was very easy to work with. He is a very patient, no-pressure kind of guy and it comes out in his work as well. There was never a moment that I was worried that Mike was looking out for anything but my best interest.

Ever since my first experience with Zimbrick, my dilemma when buying a car has never been which dealership am I going to go to, but which Zimbrick car am I going to buy.